

EXHIBIT INDOOR

Bare surface and stands description

1/ REGISTRATION FEES

Mandatory registration fees are for all exhibitors and cover a full range of services:

- Exhibitors badges on demand
- Free invitation cards, electronic invitations
- 1/2 A4 page in the official catalogue – 30,000 copies
- Eurosatory One-to-One Business Meetings®
- Business Consulting
- Conferences - Workshops
- Official exhibitor reception at Les Invalides
- Stand Cleaning, etc.

Registration fees for indoor exhibitors

Bare surfaces	Prices
6 – 9 m ²	435 €
10 – 30 m ²	765 €
31 – 60 m ²	875 €
61 – 100 m ²	1,350 €
101 – 500 m ²	3,200 €
>500 m ²	5,400 €
Co-exhibitor	800 €
+ than 5 co-exhibitors (on a same stand)	600 €

All prices are in Euros, excluding VAT

Download the Eurosatory General rules and the new VAT regulations datasheet on www.eurosatory.com in the « documents for downloading » section

2/ BARE SURFACE

▶ INDOOR BARE SURFACE (minimum 12m²) :

Price: **415 €/m²**

Options available:

Corner: **315 €/corner**

Floor: **21 €/m²**

Carpet: **13 €/m²**

Wooden walls covered with cotton flock fabric (h=2,5m): **99 €/ml**

Upper floor: **280 €/m² built**

Advance deposit for any exhibitor space larger than or equal to 50m²: **16 €/m²**

All prices are in Euros, excluding VAT

NOTA :

1: Technical utilities (fluid, electricity, slings, IT...) should be ordered from Viparis Exhibition Center (Further information on the Exhibitor's manual, chapter D).

2: Download the Technical guide for stand builders and the list of worldwide representatives and official partners on www.eurosatory.com

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3 / STANDS

► A - "BUSINESS" stand: 6m² or 9m², lounge or office furniture

Save time and optimise costs!



Business, 6m², shown without corner with lounge furnishing and pedestal-mounted LCD (in option)



Business, 9m², shown with a corner, storage space, office furnishing and column-mounted LCD (in option)

• DESCRIPTION

Petunia-coloured carpet. Pebble grey aluminium structure and grey-coloured laminated partitions (height 2.50m). Decorative band on the open sides.

One rail of 3 spotlights. One sign totem (height 3m, width 50cm) in non-woven petunia-coloured printed canvas (same as the carpet) with the Exhibitor's name, the stand number and the flag of the country at the top (horizontally) and the Exhibitor's name below (vertically).

An exhibitor's sign perpendicular to the stand, in the aisle at a height of 3m, with the company name, the stand number and the flag of the country.

For a 9m² stand: 1m² lockable storage space. For corner stands, 2 totem signs (height 3m)

• FURNITURE

For a 6m² stand

- Office furniture:

1 desk, 1 armchair, 2 chairs, 1 lockable storage cabinet with 2 doors, 1 document display, 1 wastepaper bin

- Lounge furniture:

1 coffee table, 3 armchairs, 1 lockable storage cabinet with 2 doors, 1 drawer cabinet, 1 document display, 1 wastepaper bin

For a 9m² stand

- Office furniture: same as 6m² + 1 drawer cabinet

- Lounge furniture: same as 6m² + 1 armchair

• ELECTRICITY AND LIGHTING

For 6m²: one 3 kW electric meter.

For 9m²: one 3 kW electric meter + one 3-sockets units

• PRICES

Stand: 498 €/m² including exhibition space

Options: Corner: 315 €/corner depending on availability

NEW Showcase with lighting horizontal (L: 90cm - W: 50cm - H: 110cm): 190 € or vertical (L: 50cm - W: 50cm - H: 220cm): 250

LCD screen and DVD player (pedestal or column-mounted) to be ordered with the stand: 32": 360 €, 42": 510 €

All prices are in Euros, excluding VAT

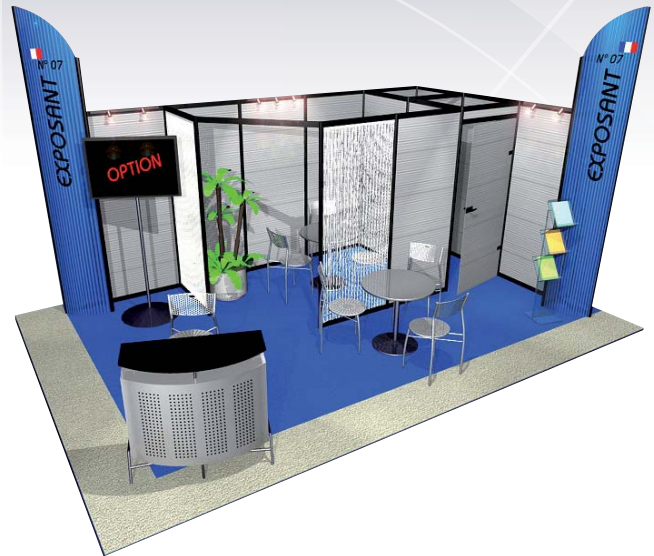
EXHIBIT INDOOR

► B - "CLASSIC" Stand from 12m² increasing in multiples of 3m²

The best compromise between visibility and cost



Classic, 12m² shown without corner and with a column-mounted LCD (in option)



Classic, 24m², shown with a corner, a meeting area and a column-mounted LCD (in option)

• DESCRIPTION:

Carpet with a 50cm edging (choice of colours)
Modular streaked aluminium-grey partition. Charcoal grey gloss aluminium structure
1m² storage space with shelves, coat-pegs and lockable door
From 24 m², a semi-partitioned meeting area with two white string curtains

Option: Floor (12cm): 21 €/m²

• ELECTRICITY AND LIGHTING

1 electric switchbox (powered on from 8am to 7 pm) of 3 kW or 5 kW from 21m²
1 rail of 4 spotlights of 100 Watts for 12m² and 2 three-socket units

• SIGNING

Coloured makrolon sign (orange, blue, green or white) (height: 3.50m) with exhibitor's name, stand number and flag of the country.

• FLORAL DECORATION

A white tub with a kentia palm (height: 1.50 m)

• FURNITURE CREDIT

To customize their stand, **exhibitors have a furniture credit of 45 € HT/m²** (including insurance), and can make their choice from the catalogue sent with the Exhibitor's Manual.

For example, the decoration presented in the 12m² stand for a catalogue price of 540 €, consists of: 1 document display, 1 table, 3 chairs, 1 hostess desk, 1 hostess stool, 1 wastepaper bin.

• PRICES

Stand: 540 €/m² including exhibition surface

Options: Corner: 315 €/corner depending on availability

LCD screen and DVD player player (pedestal or column-mounted) to be ordered with the stand: **360 €, 42" 510 €**

All prices are in Euros, excluding VAT

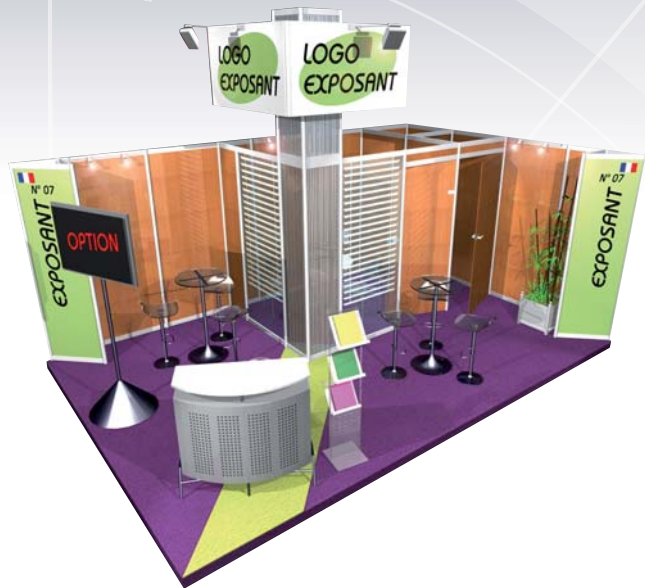
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► C - PRESTIGE Stand from 12m², increasing in multiples of 3m²

High visibility guaranteed



Prestige, 15m² shown without corner and a column-mounted LCD (in option)



Prestige, 24m² shown with a corner, a meeting area and a column-mounted LCD (in option)

• DESCRIPTION

12cm-high floor covered with carpet with a shaped pattern (choice of colours).
Modular pear wood-coloured partition, white lacquered aluminium structure.
A triangular, backlit sign tower (choice of colours: orange, blue, green, white) (height: 3.50m).
1m² storage space with shelves, coat-pegs and lockable door.
From 24m², a glazed office area (1 or 2 window panes with blinds) and lockable door.

• ELECTRICITY AND LIGHTING

1 electric switchbox (powered on from 8am to 7pm) of 3 kW or 5 kW from 21m².
1 rail of 4 spotlights of 100 Watts for 12 m² and 2 three-socket units.

• SIGNING

One three-sided tower with the Exhibitor's logo lit up with 3 halogen spotlights on arms.
Two coloured makrolon signs (4 colours), height 2.40m with the Exhibitor's name, the stand number and the country's flag.

• FLORAL DECORATION

A white tub with a kentia palm (height: 1.50m)

• FURNITURE CREDIT

To customize their stand, **exhibitors have a furniture credit of 45 €/m²** (including insurance), and can make their choice from the catalogue sent with the Exhibitor's Manual.

For example, the decoration presented in the 15 m² stand without corner, for a catalogue price of 675 €, consists of: 1 document display, 1 table, 4 chairs, 1 hostess stool, 1 reception desk, 1 wastepaper bin.

• PRICES

Stand: 603 €/m² including exhibition surface

Options: Corner: 315 €/corner depending on availability

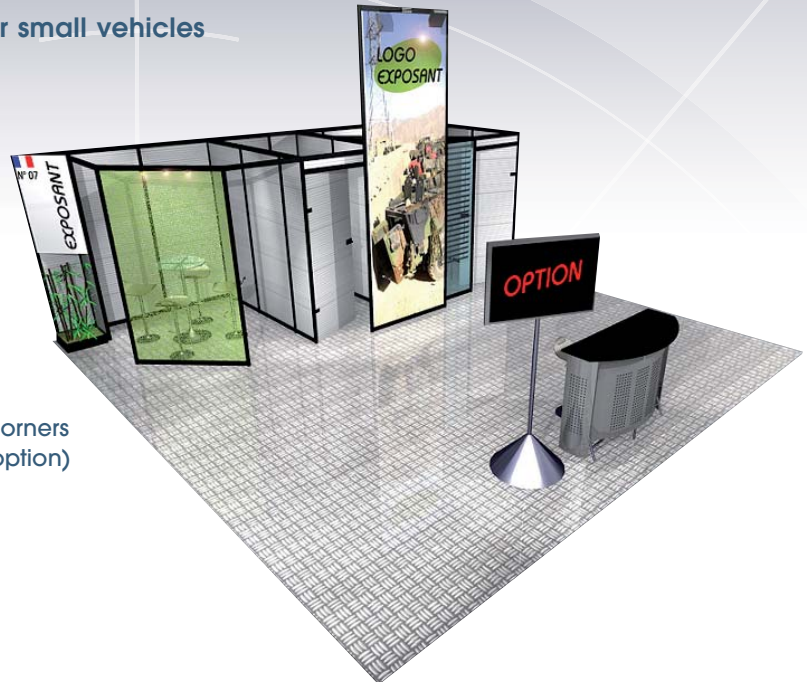
LCD screen and DVD player (pedestal or column-mounted) to be ordered with the stand: 32'' **360 €**, 42'' **510 €**

All prices are in Euros, excluding VAT

EXHIBIT INDOOR

► D -“EXPERT” stand from 36m², increasing in multiples of 3m²

Stand for presentation of large products or small vehicles



Expert stand, 36m² shown with 2 corners and a column-mounted LCD (in option)

• DESCRIPTION

Floor covered with a cyber grey linoleum (see picture above) or imitation wood or carpet (choice of colours). Modular aluminium-grey streaked laminated partitions. Charcoal grey lacquered aluminium structure, 2m² storage space with shelves, coat-pegs and lockable door. One semi-partitioned arched meeting area with coloured trellis. One office, glass partition with blind and lockable door. One reception desk with coloured top and single shelf inside. One two-sided central totem with backlit exhibitor's logo on both sides

• ELECTRICITY AND LIGHTING

1 electric switchbox (powered on from 8am to 7pm) of 6 kW.
4 rails of 3 spotlights of 100 Watts for 36m², 4 halogens for the central totem, 1 three-sockets unit.

• SIGNING

Lateral sign in drop paper on the totem (height: 1.50m) with exhibitor's name, stand number and country's flag. On the front side of the totem, one 4m height image (Digital file in High Definition provided by the exhibitor). On the back side of the totem, one 2m height exhibitor's logo lighted.

• FLORAL DECORATION

A white tub with a kentia palm (height: 1.50m)

• FURNITURE CREDIT

To customize their stand, **exhibitors have a furniture credit of 45 €/m²** (including insurance), and can make their choice from the catalogue sent with the Exhibitor's Manual

For example, the decoration presented in the 36m² stand without corner, for a catalogue price of 1,620 €, consists of: 1 document display, 1 table, 4 chairs, 1 hostess stool, 1 reception desk, 1 wastepaper bin

• PRICES

Stand: 570 €/m² including exhibition surface

Options: Corner: 315 €/corner depending on availability

LCD screen and DVD player (pedestal or column-mounted) to be ordered with the stand: 32'' **360 €**, 42'' **510 €**

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▶ E - "COLLECTIVE" stand

For trade associations, groups of companies and Chambers of Commerce, COGES provides the official stand builder to design and develop their collective stands in traditional, modular or combined mode.



Example of collective stand

● METHOD

COGES puts you in touch with the official stand builder.

The official stand builder:

- Analyzes and deals with your requirements.
- Creates a dedicated "project team" with a sales manager, a developer and a project manager for your pavilion or your collective stand.
- Draws up a proposal with a layout, 3D colour views and a quote.
- Sends you the project and the general and individual signing fittings for approval.
- Delivers your collective stand ready to use and provides an after sales service.

● ADVANTAGES

- A skilled team brings you solutions in line with your budget.
- You have a privileged contact as well as technical and human resources (integrated production workshops: carpenters, tapestry makers, assemblers, etc.) supporting you from the design phase through to the delivery of your stand.
- The quality of your product is guaranteed: the official stand designer has undertaken to comply with the 2012 Eurosatory Partners charter (please refer to www.eurosatory.com/partenaires)

● PRICES:

Please ask COGES

For any further information, please contact EUROSATORY commercial team.

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