



33

IN THIS DYNAMIC, THE FRENCH DEFENCE INDUSTRY CONTINUES TO DEMONSTRATE ITS CENTRAL ROLE IN AN INCREASINGLY COMPETITIVE ENVIRONMENT." Marc Darmon



ince 2022, unprecedented events in France and beyond our borders have led all States to respond to an accumulation of crises, war and increased risk of terrorism.

As a consequence, global defence spending increased by 9% in 2023 to reach a record \$2,200 bn, half of which invested by NATO members (Source: International Institute of Strategic Studies (IISS)). In Europe, 25 of the 27 Member States invested more than €100 bn in defence equipment in 2023 (source: SIPRI).

In these circumstances, all active forces were mobilised, and in particular industrial manufacturers who reacted both quickly and with long-term vision to expedite deliveries, facilitate cooperation and undertake efforts in R&D.

In Europe, a range of instruments were implemented such as the ASAP in 2023, with an allocated budget of €500 million to support the increased production of ammunition and support Ukraine. These tools should encourage a "Europe first" approach to equipment selection.

In this dynamic, the French defence industry continues to demonstrate its central role in an increasingly competitive environment.

The French defence industry is a highly technological and competitive sector of excellence from every perspective. It has proven its resilience in the wake of the Covid crisis, compounded by inflation, rising energy prices and the challenge of procurement, which affected the entire supply chain. In France, the war preparation economy is illustrated by the constant collaboration and smooth relations between the Armed Forces Staff (EMA), the Directorate General of Armaments (DGA) and manufacturers, with our strategic independence being the watchword. This independence enables us to maintain our position as the world's third largest exporter, thanks to combat-proven equipment that is also used by our allies and partners.

Among these allies is, of course, Ukraine: the manufacturers making up the French defence technological and industrial base (DTIB) have

committed wholeheartedly to meeting its requirements with the prompt supply of high quality equipment (APCs, CAESAR cannons, rocket launchers, air defence, etc.) while in the longer term, land robots and ordnance disposal equipment will be added to the list.

GICAT was the first association in Europe to have conducted an action of this type in the field, with three missions in all, including one in September 2023 which led to the signature of 16 letters of intent and cooperation agreements. These missions will continue as long as circumstances require.

Owing to the international climate, we are receiving an increasing number of requests from our clients for industrial cooperation, to develop their own DTIB: French manufacturers are open to partnerships, as the Ukraine example shows. These local investments also come at a time where we are seeing the increased presence of challengers such as Türkiye and Korea , which have production chains, stocks and equipment available off the shelf, and supply EU members.

So what are the challenges of the French defence industry to prepare the future?

The French DTIB is a high-tech industry: we work in particular with equipment designed to be used by multiple forces. The action of AID (agency for innovation and defence) in this perspective is crucial: it is a lever for French defence innovation characterised in particular by AI today and quantum technology tomorrow. All weapons systems will be affected by these game changers.

Another challenge in which the land-based defence industry is already engaged is the energy and environmental transition. Even if operational efficiency is paramount, the defence industry must participate in the common effort by focusing on eco-design, equipment decommissioning and water management. The major groups are already active, and are getting their supply chains onboard, because, lest we forget, the defence industry contributes to the public good of security, which is a prerequisite for sustainability.

MARC DARMON Chairman of GICAT (French Land Defence and Security Industry Association)



ENABLING EVERY NATION TO IDENTIFY THE MEANS BY WHICH IT CAN DEFEND ITSELF, GUARANTEE THE SECURITY OF ITS POPULATION AND PROTECT ITS ENVIRONMENT." Charles Beaudouin

nce again at the heart of global developments, the exhibition Eurosatory stands out as the unmissable gathering for the entire international Defence and Security Industry.

Both the reflection of its markets and witness to their transformation accelerated by multiple crises: geopolitical, economic, societal, climate; and the explosion of artificial intelligence, Eurosatory accompanies global transformations around the triumvirate of Defence, Security and crisis response.

In this unprecedented transformation, governments will have to strengthen their capabilities to comprehend and deal with an expanding range of threats (humanitarian and environmental disasters resulting from health, climate, natural or industrial hazards, violence within societies, terrorism, new paradigms of armed conflict, the extension of warfare to space and cyberspace).

As the exhibition for all crises, Eurosatory clearly displays its mission: "to enable every nation to identify the means by which it can defend itself, guarantee the security of its population and protect its environment".

Eurosatory 2024 will bring together more than 1,800 exhibitors from more than 60 countries

and 40 national pavilions, across more than 166,000 sqm of exhibition space, making this edition the largest in the history of Eurosatory and the world's largest tradeshow in its sector.

This global event will showcase the innovations and new generation technologies that are available and emerging for armed forces, security forces and civil protection, thereby offering to the tens of thousands of visitors and hundreds of official delegations from more than a hundred countries the widest spectrum of global solutions to improve their defence and security capabilities.

Many areas will be given over to the biggest challenges in this new era that we have entered, headline events such as top-level live demonstrations will feature on the programme, and the hundred or so internationally focussed talks and panel discussions will offer insight into the major underlying trends which are set to structure our century for the long term.

Everyone from the Eurosatory team along with the community of international manufacturers in attendance look forward to meeting you all between 17 and 21 June 2024 and, together, identifying the responses to the challenges of today and preparing the Defence and Security of tomorrow.

CHARLES BEAUDOUIN

Exhibition Director, Eurosatory



ECONOMIC MARKET DATA

DEFENCE

INVESTMENT

>> WORLD

- Global defence spending rose by 9% in 2023 to reach a record \$2,200 bn, half of which by NATO. After the Middle East and Asia over the past two decades, spending is today driven by the USA and Europe.
- In 2023, the cumulative defence budgets of China, Russia, India and NATO countries accounted for more than 70% of worldwide defence spending.
- In 2023, 18 NATO countries devoted at least 2% of their GDP to defence.
- NATO members, with the exception of the USA, have increased their defence budgets by 32% since 2014.

These figures were sourced from IISS (https://www.iiss.org/publications/the-military-balance/)

>> EUROPE

• The turnover of the European DTIB (Defence technological and industrial base) amounted to €120 bn in 2023.

Source : SIPRI (Stockholm International Peace Research Institute)

>> FRANCE

• The defence industry makes a positive contribution to the French trade balance: the French export market accounted for more than half of the DTIB's turnover in 2021 (55%, equating to €17.9 bn) and 40% of that of land-based defence in 2023.

Source: report on the indicators and key figures of the land and air defence sector for 1011, produced by FRS.

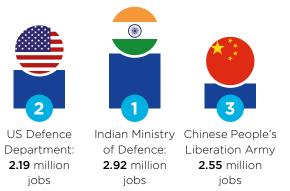
• The French defence budget will amount to €47.2 billion in 2024. France will therefore meet the NATO objective of spending 2% of GDP on defence as of this year, compared with 2025 as previously anticipated. France will spend more than 30% of its annual defence budget on acquiring new equipment: this exceeds the 20% commitment signed up to by the NATO member states in 2014.

Source: LPM 2024-2030

JOBS

>> WORLD

In 2022, three of the biggest employers were armies



 $Source: Memento: https://www.memento.fr/article_07-11-2022-les-plus-grands-employeurs-de-la-planete$

>> FRANCE

• The DTIB in France provides 226,000 jobs (including 111,000 direct jobs) in 2023, of which 50,000 in the land defence industry. 31% of these jobs were located in Île-de-France, 15% in Occitanie and 11% in Auvergne Rhône-Alpes.

Source: 2022 joint annual survey by GICAN, GICAT and GIFAS. Data collected in particular from GICAT's 460 member companie

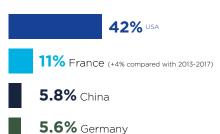
IMPORT / EXPORT

Outside France, SIPRI's figures offer proof of global rearmament.

 Global defence equipment trade: 100 billion dollars in 2022

Exports of defence equipment

(as a % of global total)



Where are French exports sent?







8% to Egypt

What arms are exported?

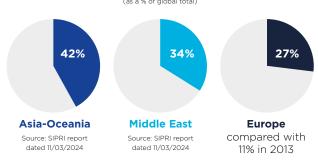
to Qatar

Aircraft (60%) Engines (5%)
Naval ships (16%) Armoured
Missiles (10%) vehicles (1.7%)

Artillery (0.9%)

• The excellent export sales of the Rafale should not hide the fact that **export business** remains a constant priority for all players in the French industry.

Share of French defence exports by geographical zone



Imports of defence equipment

(as a % of global total - Source: SIPRI report dated 11/03/2024

• Imports into Europe doubled in 2022. **Ukraine became the third biggest arms importer** (8% of global trade and 31% of European imports).

This return of war to Europe mobilised all active forces both quickly and with long-term vision to:

Expedite	Facilitate	Reinforce
deliveries	cooperation,	R&D
	industrial	
	alliances	
	and defence	
	agreements	

- · An array of instruments were implemented:
 - o **EDIRPA** in 2022, with €500 million funding, to encourage joint procurement.
 - o **ASAP** in 2023, also with 500 million funding from the European budget, to support the ramping up of manufacturing capacities to produce surface-to-surface ammunition, artillery ammunition and missiles for Ukraine, whose army fires an average of 5,000 shells per day, but has eight times less ammunition than the Russian forces.
 - Nexter-KNDS will produce 150,000 shells annually from this year onwards, which is three times more than before the war in Ukraine.
 - Eurenco, the European leader in "energetic materials", has relocated its propellant production to France to manufacture 1,200 tonnes from 2025. Established in 1915, the company previously known as La Poudrerie employed up to 25,000 people during World War I and today supplies all European ammunition producers: Nexter-KNDS, Rheinmetall, Saab, BAE, etc.
- Other instruments are currently taking shape, with contributions from France:
 - o **EDIS** (European Defence Industrial Strategy),
 - o **EDIP** (European Defence Industry Programme)

Both were presented by the European Commission on 5 March.

INCREASING PRESSURE ON SUPPLIES

- The war in Ukraine has led to pressure on raw material and component supplies and exacerbated European dependence on critical materials.
- These supply-side pressures are compounded by the change of scale brought about by the war in Ukraine.
 - o The USA will take six years to replenish the stocks of the 155 mm shells and Stinger surfaceto-air missiles delivered to Ukraine, given current production capacity and the orders remaining to be fulfilled.

THE WAR IN UKRAINE HAS EXACERBATED THE PRESSURE ON RAW MATERIAL AND COMPONENT SUPPLIES.



ECONOMIC MARKET DATA

SECURITY

THE SECURITY SECTOR IN FRANCE

32

billion euros in turnover, representing annual average growth of 4.3% between 2016 and 2021.

13

billion euros of added value.

157,000

direct and indirect jobs.

40%

of turnover is made in electronic security, 31% in physical security, and 29% in cybersecurity.

A strong trend

in acquisitions / market consolidation (on average 35 buyouts per year over the period 2020-2022).

Source: Observatoire de la filière industrielle de sécurité 2022 (DECISION Études et Conseil)

THE FRENCH SECURITY INDUSTRY

The central role of the French security industry in major events.

- The sector has since 2018 been involved in defining new practices and doctrines, alongside the Interior Ministry.
- In the perspective of the Paris 2024 Olympic and Paralympic Games, 192 experiments have been conducted by DEPSA. They showcased solutions from manufacturers belonging to each of the five main trade associations belonging to the strategic committee for security industries (CSF-IS): GICAN, GICAT, HEXATRUST, ACN, and AN2V.

78%

of the solutions tested came from start-ups, SMEs or mid-sized companies

90%

of the solutions tested were French (initial target of 80%)

 These figures illustrate the exceptional nature of this innovative approach in support of the French industry and our homeland security forces, and is proof of the mobilisation and excellence of our entire industry.

Source : Conseil National de l'Industrie - Webinar of 15/02/2023: https://acrobat.adobe.com/id/urn:aaid:sc:EU:7d27356a-c471-461b-bf79-d0561dec4942

- The CSF-IS continues to work with the French Interior Ministry on four major subjects:
 - o **Command centres** around issues relating to the convergence of operational centres in the CIC2.0 strategic vision.
 - o **Cybersecurity** in addition to CTI and cybercrime needs already covered.
 - o **Smart video** with new provisions offered by the Olympics Act.
 - Smart borders in connection with the mission managed by DGPN.
- The energy and environmental transition: while operational efficiency is paramount, the defence industry must participate in the common effort:
 - Eco-design, equipment decommissioning, water management: major groups are contributing to these issues and involving their supply chains.
 - o **Manufacturers are keen** to promote new notions such as technical and ethical development and cyber resilience.



EUROSATORY 2024: A HIGHLY ANTICIPATED EDITION

For 27 editions, the tradeshow has been accompanying the global transformations happening in the Defence and Security sector. Our decade is marked by an acceleration in history and the gradual establishment of a new world order. Consequently, against a backdrop of multiple, multifaceted international crises and inter-state conflicts, governments will need to strengthen their capabilities to cope with the expanding nature of the threats they face (high-intensity conflicts, a rise in violence, terrorism, crime, security of major events, vulnerability of strategic infrastructure, cyberattacks, humanitarian disasters and the climate emergency).

Reflecting this change of era, Eurosatory asserts more powerfully than ever its mission of accompaniment and foresight towards businesses, governments, military leaders, homeland security, civilian protection and emergency rescue forces, and international organisations.

The 2024 edition seeks to be the unavoidable technological and international showcase for the sector. "Our visitors and delegations must receive the guarantee that they will find all the world's solutions, expertise and emerging trends to deal with the challenges of today and tomorrow."

Mos of the States with a defence and security industry host an annual or biennial Defence and Security exhibition in their country. Three main categories of exhibitions exist today: exhibitions on a regional scale (regional market opportunities) or for large geographical areas (Asia Pacific, Middle East, Latin America, USA, etc.), sector-specific shows, and exhibition spaces bolted onto top-level international conferences.



THE SHOW'S ASSETS

- >> Eurosatory stands out through three major specificities:
- It is the global meeting place for Defence and Security, allowing all the players in the defence and security ecosystem to exhibit, meet up and expand their business networks. This is illustrated in particular by the number of technological innovations presents at the show, or the contracts and partnerships announced during the exhibition.
- It specialises in "land and air" defence, while offering tangible multi-domain applications: land, naval, air, space, cyber, which will all be amply illustrated in the exhibitor and talks offering at Eurosatory.
- It is a prime venue for top-level meetings, discussions and dialogue: live demonstrations, panel discussions, keynotes, specialised theme areas, technology clusters, business meetings and job dating sessions will all be on the agenda during the five days of the show.

It draws its strength from its organisation by COGES EVENTS, both an expert in the organisation of international evets and a specialist in the sector it represents as a subsidiary of a defence and security trade association, GICAT, with a component purposefully focussing on services to manufacturers.

• This success is reflected in its constantly growing figures, evidenced most notably by the 2024 show (figures as at 12/03/2024)

1,551

exhibitors from **56 countries** (32% French, 68% foreign)

67%

returning exhibitors, 33% new exhibitors (of which 1/3 French and 2/3 foreign)

166,617 sqm

of exhibition space

35

national pavilions to date

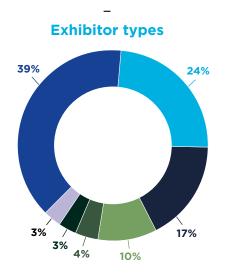
11

clusters / Chambers of Commerce

EXHIBITION OFFERING

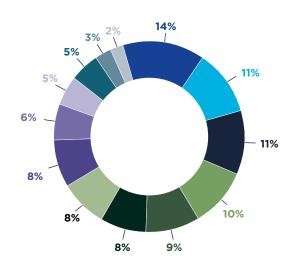
A multi-domain tradeshow

- The exhibition offering includes 48% of exhibitors working in other domains space, naval, air, cyber in addition to the land defence domain which represents the majority share at Eurosatory.
- This illustrates the multi-domain integrating nature of the show.



- 39% Component manufacturers
- 24% Sub-system manufacturers
- 17% Prime contractors / Manufacturers
- 10% Other (raw materials manufacturers, consultancies, media, etc.)
- 4% Services
- 3% Trade associations and professional bodies
 7% Ministries (Public In addition)
- 3% Ministries / Public bodies

Exhibitor fields of activity



- 14% Sub-assemblies for ground, aerial and naval vehicles
- 11% Ground, aerial and naval vehicles, aircrafts & boats
- 11% Information and communication systems
- 10% Detection, location, acquisition and deception
- 9% Personal equipment
- 8% Weapons and ammunition
- 8% Services
- 8% Research, Design and Production Materials
- 6% Training & simulation
- 5% Infrastructure protection
- 5% Logistics for operations Installationss
- 3% Health and emergency support
- 2% Field preparation Explosive ordnance disposal

3 main sectors represented

56%

Defence

28%

Homeland security

16%

Civil security
Assistance to populations

35 international pavilions registered as of 12/03/2024





THE EXHIBITION FOR ALL CRISES

FROM HIGH INTENSITY COMBAT TO THE PROTECTION OF POPULATIONS

As a platform for major trends, Eurosatory has a duty to analyse and reflect them, and offer a wide range of solutions to crises which, whatever their nature (from high-intensity warfare to humanitarian and environmental disasters caused by industrial or climate accidents), often share the same DNA when it comes to handling them.

Whatever their type, these crises include the need for anticipation through operational centres for prevention, planning and management, the definition of a broad spectrum of identified and available human and material resources, a capacity for immediate projection, and the resources to manage the situation over time until it stabilises and returns to normal.

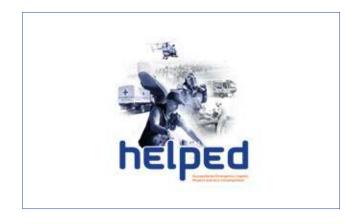


The range of solutions for managing humanitarian and environmental crises, widely available all over the show, will once again be the focus of a special feature this year, offering an original take on a selection of international companies from a dozen countries presenting solutions dedicated to humanitarian and environmental crises.

Over an area spanning 2,500 sqm in hall 5B, some thirty companies will be showcasing the latest technologies in emergency response, firefighting, water treatment, waste management, energy and logistics, while laying particular emphasis on the physical and psychological recovery of individuals and the reconstruction of infrastructure. Showcases and original events will be a permanent feature.

>> Eurosatory is publishing an exclusive report: "Anticipating and managing the crises of tomorrow: what international responses in the era of the 'permacrisis'?"

The word "crisis" comes from the Greek (krisis), which refers to an unpredictable and spectacular disruption. It is the effect of surprise, placing individuals in a state of urgency and threatening an entire society, that first characterises a crisis. It is both a sudden event and a rupture, but it also marks a change that reveals structural weaknesses inherent in a system. In this changing world, crises are tending to follow one another nonstop. From being short-lived, they are becoming permanent and increasingly complex.



This report, produced for Eurosatory 2024, sheds light on the major challenges and issues facing the crisis management of the future:

- What are the different **types of crises** in the world?
- What do governments and operational staff **need** to anticipate, adapt and respond?
- What resources are deployed?
- What issues and challenges persist?
- What operational responses are provided by the public authorities, and what innovations are proposed by industry and private enterprise?
- How can we collectively devise tomorrow's solutions to deal with new crises that could threaten the global equilibrium?

The first part of this report takes stock of the various recent sudden events in the world (ecological, humanitarian, conflict-related, cyber, etc.), their interdependence and their many implications, impacts and consequences.

From observing the multiplicity of crises to their increasingly devastating global consequences, the second part presents the initiatives and agreements put in place in terms of international and regional cooperation and draws on the positive experiences of different countries or regions of the world.

>> Finally, the report offers tangible industrial and operational responses, many of which will be on display at Eurosatory 2024.

The report will be made available at the show on the opening day.



EXHIBITION HIGHLIGHTS

LIVE DEMONSTRATIONS: IN THE MIDDLE OF THE ACTION

At each Eurosatory, these presentations are put on every day and have over time become a must-see feature of the show. Taking place on a surface area of over 20,000 sqm, these demonstrations in real-life conditions offer visitors an immersive look at the operational capabilities of the cutting-edge equipment and systems presented by manufacturers. These impressive demonstrations are also a unique opportunity to witness the operational performance of France's armed forces and elite units, with realistic simulations of their intervention in serious crises to protect the public.

On the agenda of the 2024 edition, a **comprehensive presentation of France's specialist elite units:** the CRS (Republican Security Companies), the BRI (Police Search and Intervention Unit), the GIGN (National Gendarmerie Intervention Group), the French national police (RAID: search, assistance, intervention, dissuasion), **and the French Army's special forces.**

The full programme is available at:

https://www.eurosatory.com/en/highlights/ live-demonstrations/dynamic-demonstration-program/

Journalists and influencers from all over the world are invited to get a sneak preview of the 2024 demonstrations as part of Press Day on Sunday 16 June at the exhibition.







AN EXHIBITION ZONE DEDICATED TO HELICOPTERS

Action on the ground in all its forms, from high-intensity conflicts to humanitarian disaster management, encompasses all domains (land, air, space, naval, cyber). In this context, the use of helicopters in air-land operations is of paramount importance. As the world leader in its category, Eurosatory had a duty to further develop this offering. In a world first for Eurosatory in 2024, an exhibition zone will be set aside exclusively for helicopters, drawing in particular on resources from the French Army, the Gendarmerie Nationale and the US Army.

Several specific types of helicopters which are still in use today will be presented alongside the international industrial offering. Visitors can thus expect to see TIGRE, NH 90 CAÏMAN, CARACAL, H160 GUEPARD, H135, APACHE, BLACKHAWK and CHINOOK helicopters. (to be confirmed)

INFRASTRUCTURE SECURITY PROTECTION AREA

On a dedicated area in Hall 5B, Eurosatory 2024 will explore the key issues revolving around sensitive facility protection and security, and the cutting edge technology offered by manufacturers and industrial firms to address these challenges.

This exclusive space in Hall 5B will showcase advanced security technology such as advanced surveillance, biometrics, drone detection, reinforced physical security, cybersecurity and integrated security management; all essential to respond to multiple and complex threats.

EUROSATORY LAB: AN INNOVATION CATALYST

"Building the defence and security of tomorrow"



A veritable innovation ecosystem, where start-ups can interact with industry experts, investors and decision-makers, Eurosatory Lab is an essential lever in the quest for "disruptive" innovations that will make a difference in the fields of military defence and civil security. By bringing together promising start-ups and established industry players, this space catalyses the generation of new synergies and paves the way for significant breakthroughs in the field of security and defence.

Eurosatory Lab thus offers start-ups an opportunity to present their innovative solutions to an international audience, also benefiting from an environment conducive to networking and collaboration.

The 2024 edition of Eurosatory Lab promises to be particularly lively, with more than 60 international startups registered. Participants come from a wide range of fields: new materials, 3D printing, inexhaustible energy resources, genomics, artificial intelligence, big data, cloud-based computing, the Internet of Things and blockchain...

This year, artificial intelligence is taking pride of place in the Lab, with companies involved in software and hardware manufacturing solutions dedicated to security and the detection of both cyber threats and CBRN-E threats. These solutions call on innovative materials that can be used in other fields, such as intelligent clothing.

Logistics will also have an important role to play, with maintenance, the location of goods and people, spare parts management, their manufacture and compliance with standards. Here again, artificial intelligence will be present in the manufacturing and data management processes.



Eurosatory Lab's offering will be complemented by some twenty start-ups from GENERATE, GICAT's innovation accelerator.

A COMPREHENSIVE TALKS PROGRAMME

Eurosatory 2024 will be a genuine forum for exchange and debate, bringing together world-renowned experts and influential figures to reflect on current and future challenges. By shedding light on the latest innovations and promoting discussion around practical solutions to emerging challenges, the talks and panel discussions aim to become a driving force for progress in defence and security.

This edition will showcase the expertise needed to understand and respond to today's complex challenges through **20 cycles of strategic talks**, each focusing on key issues for the future of defence and security.

A wide range of topics will be covered, including defence talent management, the advent of disruptive technologies, drone system dynamics and anti-drone strategies, electronic warfare tactics, and future mobility prospects, with a particular focus on helicopters and armoured vehicle mobility.

Similarly, emphasis will be placed on advanced simulations and training, the integration of air and missile defence systems, autonomous robotics, defensive collaboration, cyber defence strategies and sustainable defence concepts.



The programme will also explore advances in high-performance computing, national security measures, the impact of artificial intelligence and machine learning, and logistics and support processes. The "HELPED" cycle, running alongside the dedicated space in Hall 5B, will introduce a fresh perspective, highlighting the importance of defence industry assistance and support in responding to industrial and humanitarian crisis situations.





>> Live content themes at Eurosatory 2024

- Armoured vehicles and mobility
- Artificial Intelligence (AI) and Machine Learning (ML)
- Autonomous systems and robotics
- Civil protection in connection with HELPED (Humanitarian Emergency Logistic Project and Eco Development)
- Cyber defence capabilities
- Defence cooperation (NATO, EU, etc.)
- Defence economics
- Disruptive technologies (additive manufacturing, hypersonics, DEWs, etc.)
- Electronic warfare and countermeasures
- Helicopters/NGRC
- High-performance computing (simulation, wargaming, etc.)
- HOMELAND
- HR/Talent Management
- Integration of air and missile defence systems
- Logistics and support
- Simulation and training
- Space capabilities
- Supply chain resilience
- Sustainable defence (renewable energies, environmental impact, etc.)
- UAS/UAV systems and counter-drones

>> These talks and panel discussions will feature speakers from:

- Ministry of the Armed Forces
 - French Army Staff (EMAT)
 - Army Health Service (SSA)
 - Directorate General of Armaments (DGA)
 - Defence Innovation Agency (AID)
 - Armed Forces Commissariat (SCA)
 - Directorate for Security and Defence Cooperation (DCSD)
- Ministry of the Interior
 - Directorate General of the National Gendarmerie (DGGN)
 - National Gendarmerie Air Force (FAGN
- Major international organisations
 - NATO: NSPA, NGRC..
 - EU: EDA, DG-DEFIS
- International defence and security industry
 - Industry
 - Associations
 - Cluster
 - Consultancies

The full programme will be published in due course.



"EUROSATORY 2024 LAUNCHES "EUROSATORY NEWS", A TV STUDIO TO DISCUSS THE SECTOR'S CHALLENGES

Located at the entrance to Hall 6, the show's TV studio EUROSATORY NEWS will feature debates and interviews with top industrial and institutional leaders on current international events. Expert interviews and presentations of innovative equipment and solutions will be given by exhibitors throughout the week of Eurosatory 2024.

No fewer than 25 screens, located in the entrances and strategic areas of the show's 3 halls, will livestream all the content.

The exhibition website and web app will also offer live coverage, and all the programmes will be subsequently available in catch-up mode.



EUROSATORY: REVEALING OCCUPATIONS IN DEFENCE AND SECURITY

For the first time at Eurosatory, a unique space will be devoted to presenting the activities and professions of the Defence Technological and Industrial Base (DTIB). Covering an area of 250 sqm and located in Hall 5B (in the VIP-PRO Lounge), this space is intended for all talents: students, jobseekers and military personnel preparing their next career. It will combine professional meetings and practical workshops, formal exchanges and convivial occasions. A "Job Wall" will provide visitors with an opportunity to identify vacancies in the French defence and security industry.

Job dating sessions will also be organised to bring recruiters and candidates face to face for all types of positions throughout France. "Job pitches" will be organised to show people what it is like to work in a sovereignty-based industry serving the armed forces and security forces.

Lastly, guided tours of the show will be specially created to guide all generations in their career aspirations and promote the expertise of a sector of technological excellence.





EXHIBITION FACT SHEET

- Venue: Paris Nord Villepinte Exhibition Centre
- Dates: Monday 17 Friday 21 June 2024
- Frequency: biennial even number years
- Founded in: 1967

EUROSATORY IN FIGURES

- 1,800 exhibitors from 60 countries (32% French, 68% foreign)
- 67% returning exhibitors
- 33% new exhibitors (including 1/3 French, 2/3 foreign)
- 41 national pavilions and 11 clusters/Chambers of Commerce
- More than **500** new solutions presented at each show
- More than 60,000 trade visitor entries expected
- 250 official delegations expected, from 96 countries

VISITORS

Qualified visitors: 40% of professional visitors are **decision makers and specifiers.**

43%

Defence & Security Industry

13%

Other industries (services, engineering, logistics, maintenance, etc.)

34%

Defence (Armed forces, Armament, Administration)

7%

Security (police, national guard, civilian security and emergency services)

3%

International bodies (NATO, UN, EU, etc.) and non-governmental organisations

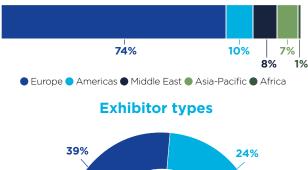
EXHIBITORS

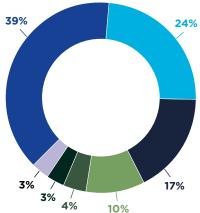
85% of exhibitors come from a country belonging to the European Union and/or NATO.

25 EU countries represented, accounting for 68% of exhibitors.

29 NATO members represented, accounting for 80% of exhibitors.

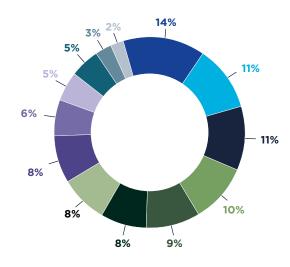
Exhibitor geographical origin





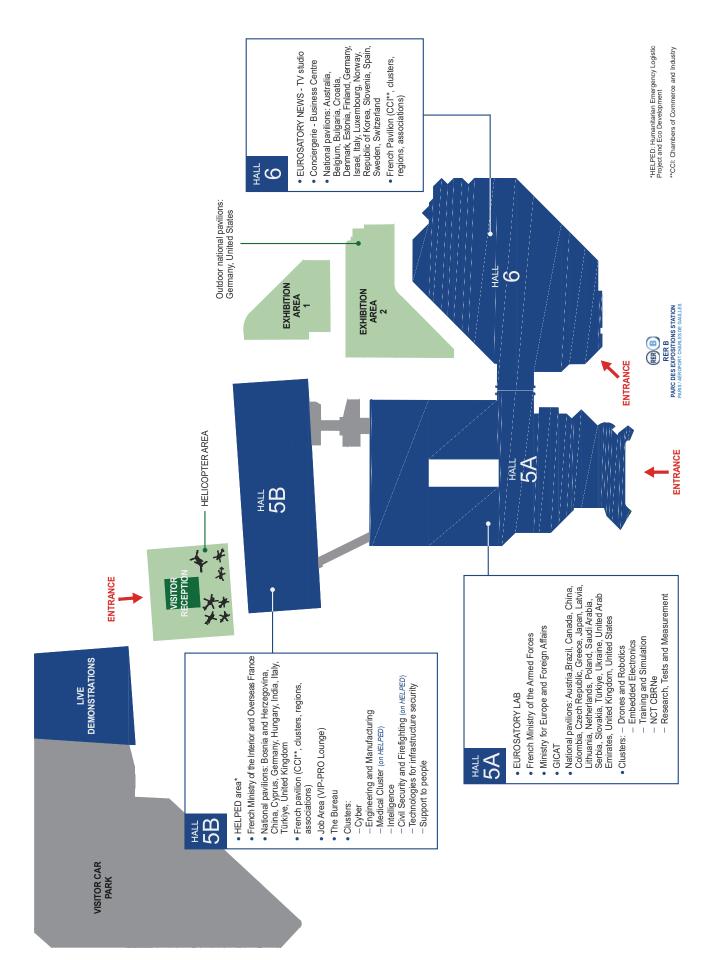
- 39% Component manufacturers
- 24% Sub-system manufacturers
- 17% Prime contractors / Manufacturers
- 10% Other (raw materials manufacturers, consultancies, media, etc.)
- 4% Services
- 3% Trade associations and professional bodies
- 3% Ministries / Public bodies

Exhibitor fields of activity



- 14% Sub-assemblies for ground, aerial and naval vehicles
- 11% Ground, aerial and naval vehicles, aircrafts & boats
- 11% Information and communication systems
- 10% Detection, location, acquisition and deception
- 9% Personal equipment
- 8% Weapons and ammunition
- 8% Services
- 8% Research, Design and Production Materials
- 6% Training & simulation
- 5% Infrastructure protection
- 5% Logistics for operations Installations
- 3% Health and emergency support
- 2% Field preparation Explosive ordnance disposal

EXHIBITION MAP





PRACTICAL INFORMATION

EUROSATORY 2024

Paris Nord Villepinte Exhibiton Centre ZAC Paris Nord 2, 93420 Villepinte - France (Halls 5A - 5B - 6 and outdoor zone)

From Monday 17 to Friday 21 June

Only professionals who have registered online will be admitted.

VISITORS - GETTING TO THE SHOW

• By air •

To get to Eurosatory from Paris' two main airports:

Paris-CDG airport

The exhibition centre is 5 minutes from Paris-CDG. Take RER line B towards Paris, and get off at Parc des Expositions.

Paris-Orly airport

Take Orly-Val and change onto RER B at Antony, direction Aéroport Charles-de-Gaulle Get off at Parc des Expositions.

Benefit from preferential fares for your air travel with our partner Air France KLM (up to -15% on international routes, as well as preferential sales and after-sales conditions on routes in mainland France, including Corsica).

- Event: EUROSATORY 2024
- Identifier code: 40511AF Valid for transport from: 6 June 2024 1 July 2024
- Event venue: Paris Charles De Gaulle, France

• By rail •

The Paris Nord Villepinte Exhibition Centre is a 5-minute RER trip from CDG Airport TGV station, and 20 minutes from Gare du Nord.

• By road •

- From northern/western Paris: Take motorways A1 or A3 then turn off onto the A104 towards Soissons. Follow signs to Parc des Expositions. (In the event of congestion on the A1, exit at Le Bourget and follow the N2, N370 and CD40 to get to the exhibition centre).
- From Paris Bercy, Orly, A6: Motorway A4, then A86 and A3 (in the event of congestion at A6 junction, take A104) to Parc des Expositions.
- From Paris-CDG, Lille, Belgium: motorway A1 then A104, exit at Parc des Expositions.
- From Germany/Nancy/Metz: Motorway A4 then A104, exit at Parc des Expositions.

On leaving the exhibition grounds, a second lane leads to A104 to Lille and Brussels. In the event of congestion, take the A3 to Garonor, where there is a junction onto the A1.

JOURNALISTS

Press room: at www.eurosatory.com/en/media/press-room/ Press lounge located on the mezzanine floor of Hall 6





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