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2018

EUROSATORY

11 - 15 JUNE 2018 / PARIS

THE 26TH EDITION OF EUROSATORY EXHIBITION WILL BE HELD IN PARIS 11-15 JUNE 2018.

Eurosatory brings together all the international players of land and airland Defence and Security domains as prime contractors, system designers and integrators, sub-contractors, but also 57, 024 high-level and highly qualified visitors from 140 countries: Defence and Home Affairs ministers, Chiefs of staffs and high-ranking officers, general directors of police, gendarmerie, customs, private security representatives (industries, leisure venues, sports events...), among them 8,217 representatives from Military and Security forces.

Almost all the countries with a Defence and Security industry are represented: 57 countries, including 36 countries with a national pavilion.

What about helicopters at Eurosatory?

Because the majority of military helicopters belong to Army Aviation, Airland domain is a full component of the Eurosatory exhibition. Eurosatory welcomes the industrialists of the helicopter domain who present rotating wings and light aircraft but also sub-assemblies (electronics, optronics, armament, protection) meeting the needs of the Armed and Security forces.

In 2016, the show gathered 216 exhibitors from Army Aviation and Security Aviation domain, 83 exhibitors from Helicopter chain, 84 Official Delegations interested by the sector including 10 Army Aviation Delegations. Among the exhibiting companies at



Eurosatory 2016, there were Airbus Helicopters, aviation company Ukrainian Helicopters, ELNO, Korea Aerospace Industry, Leonardo, Lockheed Martin, MBDA, Mitsubishi Electric corporation, Priority 1 Air Rescue, Rafael, Sabena Aerospace, Ulmer Aeronautique, US Army and many others. Helicopters of the US Air Force and French Army Aviation were exhibited at static display. Many of them have confirmed their participation in 2018's edition.

Among Official Delegations interested by the Helicopter domain, there were Ministers and Deputy Ministers of Defence, National Directors and Deputy Directors of Armament, Directors and Deputy Directors of Logistics and Support, Chiefs and Deputy Chiefs of Staff, Army Aviation Commanders and Helicopter Managers, High Commanders, Minister and Deputy Minister of Interior and Security, Police Directors, Gendarmerie, Border Guards, Directors of Emergency services and Fire Fighters. These Delegations come from all over the world: Argentina, Australia, Brunei, Georgia, Japan, Mongolia, South Africa and many other countries.

Eurosatory is a platform for exchanges between the industry and French and international Delegations of the Helicopter domain. Army Aviation conferences are organised at the exhibition allowing all Defence and Security players to share a unique moment.

What is the technology showcase of Eurosatory 2018?

With the unrivalled number of life-size equipment and weapon systems on display (indoor exhibition area of some 102,390sqm and an outdoor area of more than 50,000sqm), Eurosatory is the leader in its domain. The exhibition is described as the place to unveil new technologies in world premiere. No less than 500 new products or services were identified at the previous 2016 session of Eurosatory. Many exhibitors take advantage of the exhibition to launch their novelties in world premiere in front of high-profile media and highly qualified professional visitors. Eurosatory highlights all the



equipment on display by technology clusters and theme-oriented itineraries available in paper version or via the IT application. They are real showcases for companies evolving in a technology niche.

Furthermore, even if the Defence products seem to dominate the display, a closer look at the exhibited products shows a real balance between the Defence sector exhibitors (63%) and Security domain exhibitors (37%). More and more companies dedicate themselves to both sectors, which is due to the dual technology they use. Eurosatory is featured by its exhaustiveness promoting a complete offer in all the sectors it covers.

Eurosatory constantly follows the evolution and trends of the Defence and Security domain. For four editions, the Security sector has been largely presented at the exhibition. Last time, in 2016, 580 companies was dedicated to Security. 300 of them presented solutions for civil Security and population's assistance. In 2018, we also expect exhibitors with products dedicated exclusively to private security.

Moreover, all the requirements of the land and airland Defence and Security domain are covered by Eurosatory: exhibitors representing each line of the product list are presented. The entire industry is represented from major contractors to suppliers.

In 2016, 1,571 exhibitors from 57 countries presented their products and services. For the 26th edition of Eurosatory, about 1,600 exhibitors from all the countries with Defence and Security industry are expected. In addition to the 36 national pavilions already present in 2016, new national pavilions will be opened for the first time. Australian, Azeri and Bosnian pavilions have already registered for participation. Some pavilions will enlarge their exhibiting surface in 2018, such as the pavilions of Germany, Serbia, South Korea and Turkey. Negotiations for pavilions are conducted with Lithuania and Colombia.



What's new in 2018?

In 2018, Eurosatory will innovate and improve the organisation of the exhibition with two major changes in the former: the opening of Hall 5B and a new live demonstrations area.

The new Hall 5B completes the indoor exhibition area of Eurosatory and will be dedicated mainly to Security issues. The



main entrance for people coming from car parks will be located at this hall. The entrances to the Halls 5A and 6 for people coming by train through the esplanade will stay unchanged.

Live demonstrations zone will be moved on the area close to the exhibiting halls. Everybody will be able to come by foot to watch live demonstrations: a guaranteed time saving! There are changes in Live Demonstrations: in 2018, institutional Live Demonstrations will complete the Eurosatory Live Demonstrations week programme.

For the 2018 edition, Eurosatory has created an all-new Start-Up area, called Eurosatory LAB, dedicated to international start-ups in Defence & Security domain. Eurosatory will select most ground-breaking start-up companies to exhibit alongside 1, 500 other firms. The area will facilitate start-ups to introduce and market their technologies to potential collaborators and key investors. There also will be start-up battle conferences and pitch presentations. Eurosatory LAB is a chance for start-ups to showcase their products and innovations but also an opportunity for established manufacturers to find new technologies.

Eurosatory 2018 offers a new international thematic event dedicated to CBRN issues and organised with the participation of French and foreign ops officers, exhibitors from the Defence and Security domains, state representatives, experts and VIPs.

Another Eurosatory 2018 trend is the intensifying of the conference's programme. Eurosatory 2018 offers a large panel of conferences. International and rather short (less than two hours), they attract a high-level panel of speakers including operational staff, manufacturers, media, experts, think tanks and high officials.

Moreover, in 2018, Eurosatory strengthens its security measures. Therefore, all persons attending the exhibition should pre-register online with their professional email address, uploading a copy of a personal photographic identity document, and present the ID on site.

Eurosatory is definitely a key step in industry's commercial development on an international scale. The 2018 edition, to be held from June 11 to 15 at the Paris Nord Villepinte Exhibition Centre, will increase again this success and will confirm Eurosatory as the major exhibition for the players of airland and land Defence & Security domain. Find more information on www.eurosatory.com.